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PRESS RELEASE

HMS NETWORKS' NEW EWON EDGE & CLOUD PLATFORM PRESENTED AT SPS ITALIA 2026

Secure, scalable and future-ready industrial connectivity

Milan, 26 May 2026

On the occasion of **SPS Italia 2026**, the reference fair for automation and digital for industry, **EFA Automazione and Relatech**, present to the Italian market **the new Ewon Edge & Cloud platform by HMS Networks**, a solution designed to simplify industrial connectivity and accelerate the evolution towards increasingly service-oriented business models.

Developed by HMS Networks, a global leader in industrial connectivity, and distributed in Italy by EFA Automazione, the platform combines plug-and-play edge gateways with a subscription-based cloud service, offering secure remote access, centralized management, and edge-to-cloud integration in a single, scalable architecture. The goal is to enable machine builders and industrial end users to quickly implement advanced connectivity projects, improve fleet management and create the basis for advanced digital services, analytics and predictive maintenance.

The growing focus on servitization is transforming the industrial sector. More and more companies require immediate remote support, business continuity, and long-term relationships based on services rather than simply selling machinery. In this scenario, the ability to collect, process and manage data directly on the machine represents a key step towards a new generation of industrial services.

"With Ewon Edge & Cloud, HMS Networks introduces a platform that can concretely accelerate the evolution of servitization in the OEM world," said Massimo Erba, Industrial Automation BU Manager. "In a market that today is still strongly focused on the technical-mechanical component of the machine, this solution brings intelligence directly to the edge, transforming connectivity from a simple remote assistance tool to a strategic lever for new business models based on advanced digital services. The ability to process data directly on the machine, manage devices remotely and distribute new operating logics allows machine manufacturers to evolve towards a continuous, proactive and high value-added after-sales model. It is a change that will take time and cultural maturation, but which already responds to the expectations of end users, who are increasingly oriented towards advanced services, business continuity and models based on Opex rather than on the simple initial investment."

The platform was created to meet the new needs of modern manufacturing, where cybersecurity, ease of management and scalability are becoming central elements of digitization strategies. Ewon Edge & Cloud integrates advanced security features, including VPN, single sign-on, multi-factor authentication, and comprehensive audit logs, as well as offering significantly improved remote access performance compared to the previous generation.



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*"With Ewon Edge & Cloud, we are bringing to market a platform designed to accompany machine builders and manufacturing industries towards a new phase of industrial connectivity," comments **Emanuele Credaro, Sales Manager France, Iberia & Italy at HMS Networks**. "The collaboration with EFA Automazione and Relatech represents a fundamental strategic element, because it allows us to combine the value of technology with application skills, local support and a deep knowledge of the Italian industrial market."*

*"Industrial companies need secure, simple remote access designed for real-world operating environments," adds **Marco Bulacher, Strategic Product Manager at HMS Networks**. "With Ewon Edge & Cloud, we offer a platform that meets IT expectations while maintaining the robustness required by OT."*

Designed for both machine builders and end users, the platform allows you to standardize connectivity between machines, production lines and industrial sites, simplifying access management and improving business continuity. The modular approach also allows companies to start with secure remote access and progressively evolve to edge computing applications, data collection, advanced analytics and integration with IIoT platforms, without having to replace existing infrastructure.

EFA Automazione and Relatech will officially present Ewon Edge & Cloud at their booth at SPS Italia 2026 (Hall 5 – Stand G005), where visitors will be able to attend dedicated demos and learn more about the application opportunities of the platform for OEMs, system integrators and industrial end users.

Key features of Ewon Edge & Cloud

- Secure industrial remote access with VPN, SSO, and MFA
- Centralized management of users, access, and permissions
- Edge computing distributed directly on the machine
- Edge-to-cloud integration for analytics and digital services
- Standardized connectivity in multi-vendor environments
- Support for predictive maintenance and advanced data collection
- Scalable architecture ready for future IIoT applications

[Relatech](#) is a leading provider of enabling digital solutions, active in the markets of Digital Transformation, Industrial Automation and Cybersecurity, supporting SMEs and large companies in their innovation and digital transformation paths, both in Italy and abroad. It offers end-to-end solutions — from the first digital interactions with the outside world to industrial automation — based on advanced technologies such as Artificial Intelligence, Cybersecurity, Cloud, IoT and Big Data, as well as Advisory, ICT Training and Data Analysis services, promoting responsible innovation and sustainable growth. Thanks to a robust R&D ecosystem and strategic partnerships — including Microsoft — the company is leading companies towards a Digital Renaissance, in which technology is accessible and enabling for all. This press release is online at www.relatech.com (Investor Relations/Press Releases section).

[EFA Automazione SpA](#), part of the Relatech group, has been operating for 30 years in the field of industrial automation with products, solutions and know-how dedicated to the world of connectivity for system integration. An absolute forerunner of some of the issues that permeate the current 4.0 scenario, EFA Automazione has anticipated many technological trends,



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including that of IoT, which it currently rides as a protagonist by offering cutting-edge solutions in the use of the cloud and wireless communication in all its architectural forms. EFA Automazione is a unique reality in the national industrial landscape, able to offer a strategic advantage to all stakeholders in the ecosystem of which it is part: customers, system integrators, partners and suppliers. The synergy with Relatech makes EFA Automazione a hub equipped with 360-degree skills, technologies and assets in the field of IT/OT convergence, through which companies - both SMEs and large companies - can access the most advanced digital technologies to solve all the needs of connectivity, collection, analysis and protection of data and machines in order to increase their margins and compete better and better on their outlet markets.

HMS Networks. We make industrial equipment communicate. HMS stands for Hardware Meets Software™: by connecting industrial hardware and software systems, our customers increase productivity and sustainability. With more than 600,000 Ewon gateways installed worldwide, HMS Networks brings decades of experience in industrial connectivity and secure remote access. Supported by more than 23 offices worldwide and a global industry support network, HMS combines local expertise with international reach.

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