



PRESS RELEASE

## RELATECH: STORMSHIELD NEW TECHNOLOGICAL PARTNER OF THE RELATECH ECOSYSTEM

**Stormshield cybersecurity solutions are part of the end-to-end offer of the Relatech Group as a link between IT and OT for the smart industry sector and critical infrastructures.**

Milan, 20<sup>th</sup> of July 2023

**Relatech S.p.A.**, *Digital Enabler Solution Know-how (DESK) Company* listed on the Euronext Growth Milan market (Ticker: RLT), and **Stormshield European vendor of reference in the world of cybersecurity owned by the Airbus Group** are pleased to announce the strategic partnership aimed at offering advanced security solutions in the critical infrastructure sector (utilities, healthcare, public administration) and Intelligent Industry.

Stormshield's cybersecurity offer will converge within Relatech's portfolio of services and solutions for the smart industry, enabling even deeper monitoring of the security status of corporate and industrial networks. Specifically, Relatech will implement Stormshield's industrial firewalls in its [ReSOC](#) *IT security solution* and in [ReFab](#), the end to end *solution for digitization and complete production control*. Through this partnership, Relatech will integrate the Stormshield service suite into its proprietary solutions, further strengthening the protection of industrial equipment from possible cyber-attacks and guaranteeing process continuity by eliminating machine downtime.

Relatech supports organizations in identifying critical areas and developing customized strategies to guarantee the security of infrastructures and production environments. Stormshield will provide its advanced and certified solutions at the highest levels in Europe which include perimeter firewalls and a product line dedicated to the protection of industrial environments, IT intrusion prevention systems, advanced encryption and unified threat management (XDR), offering companies and specifically Smart Industries reliable and complete protection.

**Silvio Cosoleto, COO Relatech**, said: *"To date, around 60% of companies globally have experienced cyber incidents, and 41% of affected organizations have had to deal with losses exceeding \$500,000, but despite this, almost one in two companies is still in the formative stage of their cybersecurity strategy. We believe it is time to proceed with a radical change that leads to conceiving information security as a priority for all companies. Safeguarding critical infrastructure, industrial networks and IoT devices is our mission. We are happy to collaborate with Stormshield as it allows Relatech to further strengthen its digital [Cloud RePlatform](#) platform, which is enriched with know-how deriving from the ecosystem of*



*technological partners, and to offer even more complete IT security solutions on the market. The partnership also represents a great opportunity for Stormshield which, through Relatech, consolidates its presence on the Italian market."*

**Andrea Scattina, Country Manager Italy of Stormshield**, said: *"Stormshield, European leader in IT protection solutions for companies, industry and critical infrastructures, has invested the last 8 years in the creation of a team and specific solutions for the protection of smart industries. The synergy between our solutions and the high technical skills of the Relatech Group in the IT and OT world has given rise to a definitive answer for those companies looking for competence and robustness in the proposed cybersecurity solutions."*

This press release is online at [www.relatech.com](http://www.relatech.com) (Investor Relations/Press Release section).

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*Relatech (ticker RLT ISIN IT0005433740), Digital Enabler Solution Know-how (DESK) Company listed on the Euronext Growth Milan market since June 2019, has been active for over twenty years in Digital Enabler frontier technologies, such as Cloud, Cybersecurity, IoT, Big Data, Blockchain, Machine Learning. Relatech is the reference partner for Digital Innovation of companies and leads a group of companies highly specialized in Digital Enabler Technologies united by the common mission of supporting customers in the digital transformation process. Relatech constantly invests in Open Innovation with an intense R&D activity carried out by internal hubs in collaboration with universities and national research centres. Thanks to the RePlatform digital platform and the know-how deriving from the ecosystem of scientific and technological partners, Relatech develops digital services and solutions capable of innovating the business model of its customers, guaranteeing sustainable business growth for all those companies that see in the process of digital innovation the key to current and future success.*

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